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For a listing of Schenker Canada locations please see our
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DB SCHENKER *furniture group*

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Shorter lead times **meet your** Delivery Schedules

In such a competitive environment as the Furniture Industry, where margins are small – and margins for error even smaller – it is essential that your supply chain is highly efficient. Schenker, a global logistics provider, is uniquely positioned to help you make this happen. DB SCHENKER **furniture group** offerings enhance your bottom line by making your supply chain as efficient as possible, providing you shorter lead times to meet your tight delivery schedule!

DB SCHENKER **furniture group** - Global Expertise with global presence. In every market you import furniture from; DB Schenker has a company owned full-service office ready to serve you and your suppliers. From anywhere in the world, DB Schenker's network of over 2,200 offices offer a broad portfolio of carriers and routings to control costs and maximize shipment flexibility.

DB SCHENKER **furniture group** understands that every minute counts!

The Challenges

DB Schenker understands the challenges that are facing the North American Furniture Industry today.....time really *is* money.

- Reducing Cycle Times - With recent increase in offshore product sourcing, planning cycles must be evaluated as retail customers are demanding quality customer service, while retailers seek to reduce inventory to cash cycles to ensure operations remain profitable
- Increased costs of carrying significant furniture inventory – Manufacturers are increasing their effort to sell full container loads directly to importers, rather than having merchandise flow through their distribution centers
- Speed through the Supply Chain - Maximum efficiency with all supply chain partners will allow inventory to move through the pipeline quickly and efficiently. Improving supply chain visibility with the latest technology can improve performance and help place inventory at the right place, and the right time
- Longer product lead times
- New regulatory challenges and clearance difficulties
- Port delays
- Logistics Costs - Planning is essential in logistics. Shippers are striving to reduce or eliminate expedited costs and maintain profit margins

The Solution

Shippers will need to adapt to the changing market and seek supply chain partners that provide a high level of visibility and reliability through the supply chain.

DB Schenker is able to seamlessly link consolidation, ocean, air, brokerage, truck/rail, warehousing and distribution. Partner with a team of experts that can adapt to your evolving supply chain requirements. An expert in your industry.....one brand, one company - no agencies!



The Best in **Service - Delivering Solutions**

Ground Freight

DB Schenker Land Transportation Division specializes in cross-border solutions.

- Pickup of LTL and FTL orders from any USA origin to any destination in Canada
- Consolidation of shipments to maximize efficiencies and reduce freight costs
- Combining freight and customs brokerage services to reduce administration and logistics costs
- Centralized Customer Service for booking shipments, tracking orders, and pricing requests
- Over 28 years experience servicing the furniture industry

Ocean Freight

Global scale, Capacity, Competitive pricing, Performance.....One Solution!

Ocean freight is a cost effective alternative to air freight with a longer transit time. Reduce inventory levels, by reducing cycle times in half; from the date your order was placed to final destination our specialty products below cuts your ocean transit time in half.

DB SCHENKER**flexbridge** - the power is in your hands. DB SCHENKER**flexbridge** provides flexibility, planning and control in determining the final mode of transport on the movement from the Port of Vancouver to Eastbound destinations and therefore the timing of arrival. Reduce the worry...the answer to rail capacity problems; bypass the rail connections at the Vancouver port and avoid port delays. You call the shots; put the power in your hands once your shipment arrives at the port of Vancouver with DB SCHENKER**flexbridge**. Call the experts to find out more about this solution.

DB SCHENKER**skybridge** - the best of both worlds. Faster Service, Efficient Pricing, Dedicated Shipping, Distribution Services, Consolidated Services.....Customized Solutions!

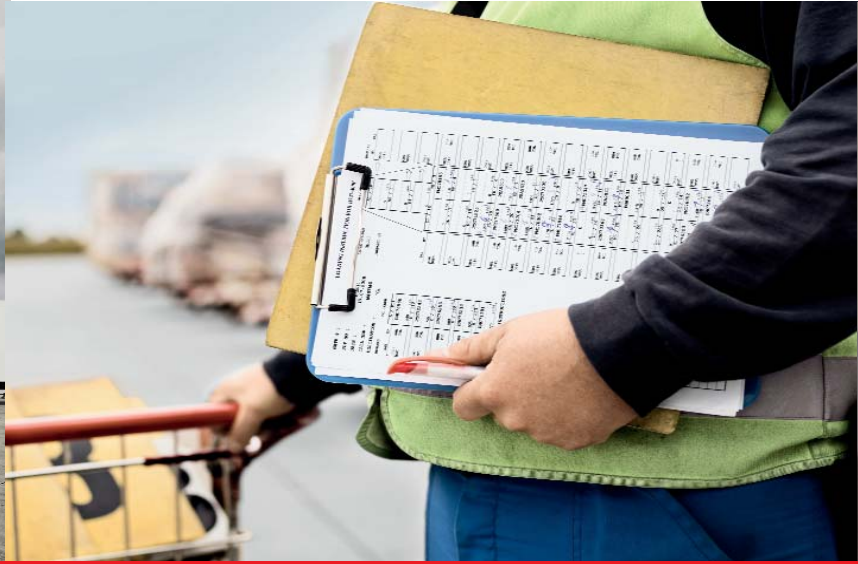
Reduce the cost of Logistics! Your challenge: get a shipment from Asia to North America. But an ocean shipment would take too long...and an air shipment is too expensive. The solution: DB SCHENKER**skybridge**. As your logistics partner, DB Schenker consistently works to provide cost effective alternatives in transportation.

Reduce your cycle time! Cut your ocean transit by up to 15 days, and your Logistic costs of your air-freight charges by up to 50%. Always space for your goods!

Warehousing

Over 12 million square feet of warehousing and value added services located in North America.

Automation, security, process control, operator experience and training, cross docking, reverse logistics and temperature controlled warehouses are some of the key features to our value-added warehousing solutions.



The Best in **Service** - Adding Value to your **Supply Chain**

Air Freight

Global Scale, Competitive Pricing, Performance, Proven Partnerships, Flexibility and Speed...Specialized Services to suit your needs!

In a competitive business environment such as the Furniture Industry; DB Schenker understands your challenges, as a major player in the transpacific lanes, our uplift capability as well as our pricing structure surely meets your desired standard. DB Schenker air freight offers time-definite air freight products to suit your needs.

DB SCHENKER*transpacific*

For your urgent shipments, reduce the worry and cost of air freight with other providers.

- Block space agreements in place with major airlines
- Direct flights into Canada
- More control, no delays at the border (customs)
- Direct console service with daily departure out of major cities in Asia
- Minimizing in transit stops to ensure faster transit time
- High security airfreight terminal at both ends for loading and unloading DB Schenker own pallets
- Door to Door, Airport to Door or Airport to Airport services available
- 24/7 assistance offered to customers for last minute urgent matters

Supply Chain Visibility

DB Schenker will provide accurate and time-sensitive information, necessary for the movement of goods from origin to destination.

DB Schenker offers I.T. solutions such as:

- Online Tracking (Quick Track, Shipment Tracking, Customer Information System)
- Purchase Order Management Module (P/O)
- Our market leading Internet based Supply Chain Visibility tool

The Purchase Order Management Module allows vision into the supply chain at the inception of the purchase order and can track your shipment through delivery. The data presentation format can be customized and is updated daily and sent directly to you.

Vendor Consolidation

Are your customers looking for less-than-container shipments? Are you looking for an economic way to ship 'mixed' containers direct?

DB Schenker South China Furniture Vendor Consolidation is the solution.

- Multiple vendors/factories can be consolidated by DB Schenker
- Multiple South Asia countries can also be consolidated
- Reduced cost, faster stocking, costs shifted to China
- Visibility from creation of Purchase Order through delivery



Ensuring International Trade **Efficiency**

Customs Brokerage

Trust the experts in your industry: Schenker has a Customs Excellence “Furniture Team” located in Charleston, South Carolina and Mississauga, Ontario; dedicated to handling all International Furniture shipments. Familiar with anti-dumping laws and regulations, and a personalized service! Deal with one location for all your Furniture products.

Schenker is one of North America’s leading Customs Brokers, and we take a very active role in key government and industry advisory boards that shape North America’s international trade agenda. This ensures that our customers are at the beginning of the information curve and that their interests are represented at the highest levels of government; advising you of new regulatory challenges and clearance difficulties.

Customs Consulting Services

Our ability to assist you in maintaining compliance is becoming an ever-increasing part of our business. Please contact us to see how our consulting products can help you be compliant and penalty free.

Customs Action Plan Initiatives

- G7 – EDI data elements and a “One Step” Process for N.A.
- Customs Self Assessment – Streamlined clearance and/or accounting process for pre-approved importers of low-risk shipments from the U.S. and Canada
- Advance Commercial Information – Increased reporting data requirements electronically transmitted before arrival for targeting or unknown risk for N.A.

Free and Secure Trade (F.A.S.T.)

FAST is a harmonized program between the CBSA, Citizenship and Immigration Canada (CIC) and the U.S. Bureau of Customs & Border Protection (CBP). Built on the pre approval and risk assessment aspects of CSA and PIP, FAST shipments for approved FAST Importers, transported by approved FAST Carriers, using FAST registered drivers will be cleared with greater speed and certainty.

(F.A.S.T.) Requirements

Schenker Canada - Partners in Protection + Customs Self Assessment (PIP + CSA = FAST)

Schenker United States - Customs – Trade Partnership Against Terrorism (C-TPAT)

Customer Testimonials

"We have been using Schenker LTL Transborder services and Customs Brokerage services for approximately eight years, having one source for both freight and brokerage services has proven to be beneficial. DB Schenker have provided us with a consistent transit time, allowing us to offer a dependable delivery schedule to our valued clients.....Over the years, we have developed a good relationship with Schenker and the people we deal with on a regular basis."

Sandra Webb, Operations Manager, The Robert Allen Group

"We have been using DB Schenker exclusively for all our LTL shipments for the past five years. DB Schenker has provided excellent service, both logistically and in their customer care. They address issues quickly and effectively and are especially good in following up with us. I have no hesitation in recommending Schenker of Canada."

Michele Manning, Manager, Operations, Kravet Fabrics Canada

"OFMA strengthens and presses Canadian Furniture Manufacturers to become leaner.....they need to manage their business with a lean supply chain strategy"

Dave Hanna, President, OFMA